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The Full Facts Book of Cold Reading: A Comprehensive Guide to the Most Persuasive Psychological Technique in the World: A Comprehensive Guide to the ... Manipulation Technique in the World Paperback \u2022 1 Jan. 2008. by Ian Rowland (Author) 3.5 out of 5 stars 22 ratings. See all formats and editions.

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Writer | Ian Rowland

Magic book reviews. The Full Facts Book of Cold Reading. Ian Rowland is a British mentalist, magician, and skeptic who, in 1998, released the first version of this book, which almost immediately not only sold out but gained tremendous recognition as a highly desirable work on the subject of cold reading. Now he has re-released the book in this new edition, and if you have any interest in cold reading whatsoever, you will want to go to his Website and obtain this richly informative volume.

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Ian Rowland is a corporate speaker, trainer and consultant based near London, England. He is also a member of the Inner Magic Circle and often uses magic and mentalism effects to illustrate certain points in his corporate training presentations. In 1998, Rowland published the first edition of his book, The Full Facts Book of Cold Reading. This book has sold tens of thousands of copies all around the world.

Ian Rowland - Wikipedia

Ian Roland, The Full Facts Book on Cold Reading, London: Ian Rowland, 2008. A brilliant and intensely practical book on how psychics and mentalists discover amazing things about you. One of a kind and an essential read. =UK= =USA= =CAN=

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Review: The Full Facts on Cold Reading - Changing minds Asking good questions is one. Getting well-informed about things is another. Trying to learn about good and bad reasoning is yet another. □ □ Ian Rowland, The Full Facts Book of Cold Reading: A Comprehensive Guide to the Most Persuasive Psychological Manipulation Technique in the World.

Ian Rowland (Author of The Full Facts Book of Cold Reading) Ian is an expert cold reader and the author of Applied Cold Reading (ACR), a toolkit of skills that allowed men and women from all walks of life to become more perceptive, gain more friends and have an increased influence and persuasion over others.

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