

The Advertising Solution Influence Prospects Multiply Sales And Promote Your Brand

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The Advertising Solution: Influence Prospects, Multiply Sales, and Promote Your Brand

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The Advertising Solution is a "short course," tour de force primer, on the very best of direct marketing principles that universally endure and profoundly perform. Brian Kurtz and Craig Simpson have produced a rather unexpected and integrative tour guide for grasping decisively how the most powerful, profitable, and predictive direct response performance principles were discovered, then take you on a no-nonsense, non-theoretical, totally actionable distillation and experimental ...

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The Advertising Solution: Influence Prospects, Multiply ...

The Advertising Solution Influence Prospects, Multiply Sales, and Promote Your Brand. David Ogilvy. Gene Schwartz. Gary Halbert. John Caples. Robert Collier. Claude Hopkins. Do these names ring a bell? If you work in marketing, or even just own a small business that needs customers or clients to bring in money, then these are names you NEED to know.

The Advertising Solution | Simpson Direct

The Advertising Solution Influence Prospects Multiply Sales And Promote Your Brand The Advertising Solution Influence Prospects CHAPTER-1 INTRODUCTION unique selling proposition An advertising appeal refers to the approach used by an advertiser to attract the attention or interest of the consumer and influence their

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